



LPG – today and tomorrow

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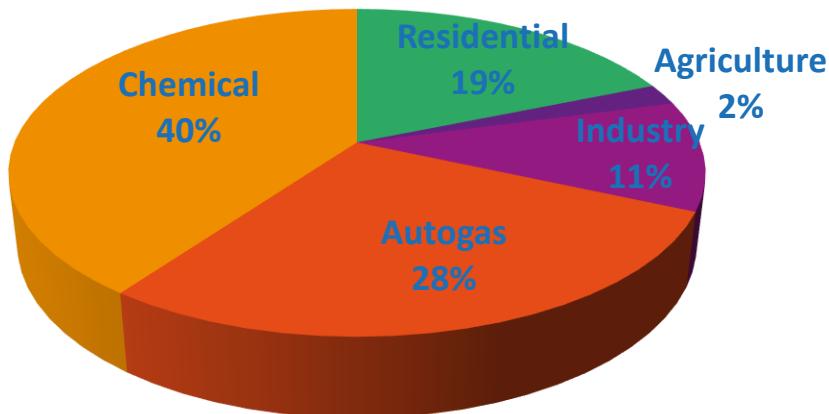
LPG TODAY

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The state of the market



Total LPG demand in 2017
= 37.6 million tonnes



Top-10 LPG retail markets in Europe

Residential:

1. Italy
2. Spain
3. France
4. Turkey
5. Germany
6. Portugal
7. UK
8. Poland
9. Romania
10. Netherlands

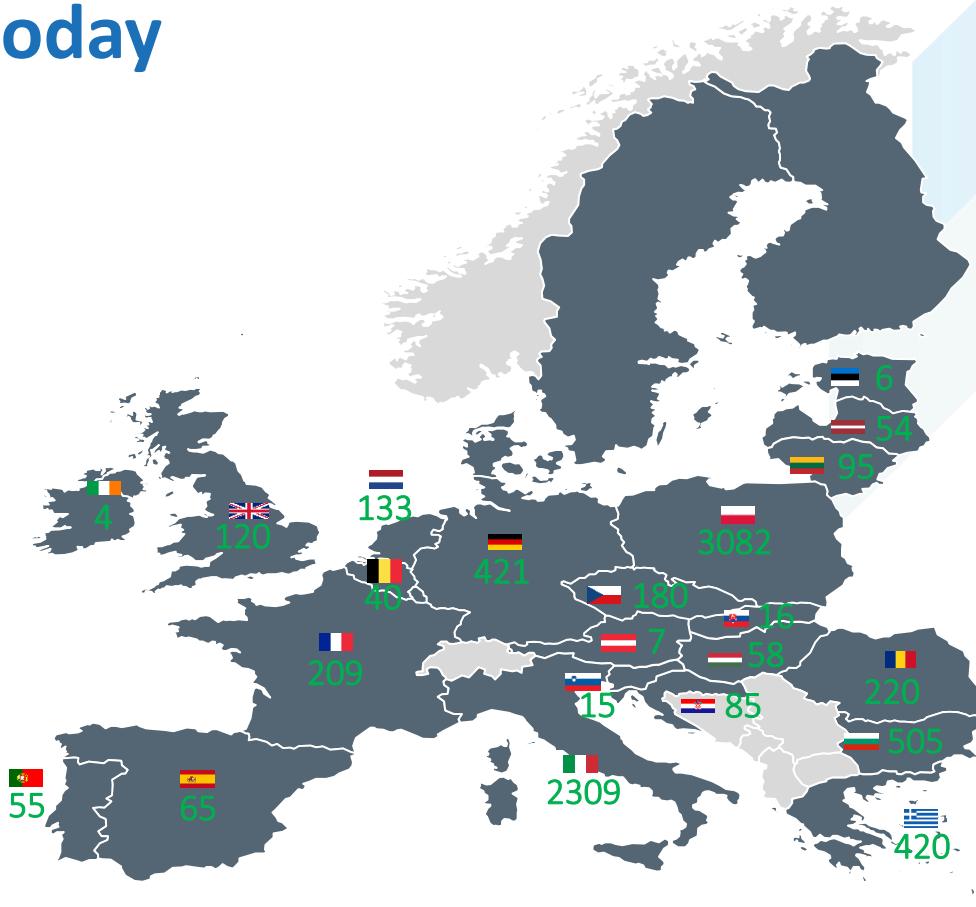
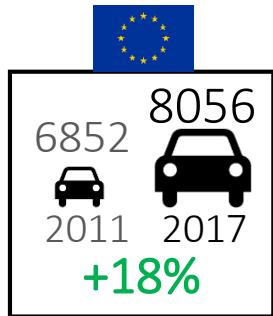
Autogas:

1. Turkey
2. Poland
3. Italy
4. Ukraine
5. Bulgaria
6. Germany
7. Romania
8. Greece
9. Netherlands
10. Serbia

Industrial:

1. Germany
2. UK
3. Sweden
4. France
5. Finland
6. Poland
7. Italy
8. Norway
9. Turkey
10. Greece

Autogas today



Figures are expressed in thousand vehicles, 2017 data



LPG TOMORROW

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The LPG industry's long term vision for autogas



Autogas is a promising solution to cost-efficiently address both CO2 and pollutant emissions



The technology is ready for tomorrow

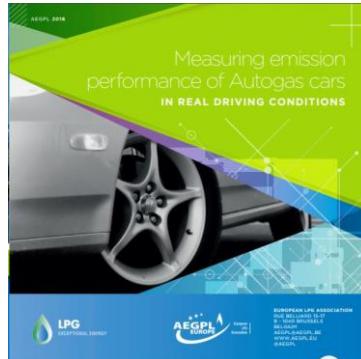


Ramp up of bioLPG will accelerate Autogas emission benefits in the long run

LPG delivers strong results in emission reductions



→ Key message to policy makers
CO2 and pollutant emissions need to be tackled together
LPG is a cost-efficient solution to address both



“

Air pollution is still an 'invisible killer' and it prevents many people from living a full active life”

Janez Potocnik
EU Environment Commissioner

Technology potential



LPG Direct Injection

- Higher fuel efficiency and lesser CO₂ emissions
- No need for particles filter
- Attractive option to car manufacturers for reducing emissions at reasonable costs



LPG Hybrid systems

- Introduced across Suzuki range
- Toyota has developed a hybrid LPG taxi with 20% less CO₂ than equivalent petrol hybrid
- Many other hybrid configurations possible (plug-in, range extender for trucks etc)



Up to **90 % GHG reduction** vs conventional LPG

Current yearly production in Europe: **150,000 tonnes**

Powers an estimated **190,000 LPG cars**

BioLPG could soon power **85% of the Spanish LPG fleet**

Expected production in Europe in 2022: **250,000 tonnes**

Future outlook for production



TODAY

Refinery co-product

34 %

Natural Gas fields

66 %



Butane & Propane



Global production of conventional LPG expected to grow by over 30%

BioGPL



Could cover up to 100% of European consumption

2040 2050



“With the right policies in place, the LPG industry believes the total fleet of vehicles could reach 10% market share in 2030 and be carbon neutral by 2040”



Thank you!

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